

# TURNKEY ENERGY SOLUTIONS

## ENERGY PERFORMANCE CONTRACTING



# FUNDING SOLUTIONS

**ENERGY PERFORMANCE CONTRACTING (EPC)** is a budget-neutral approach to make building improvements that reduce energy and water use and increase operational efficiency. By partnering with RENU, a facility owner can use an EPC to pay for today's facility upgrades with tomorrow's energy savings—without tapping into capital budgets.

**CAPITAL IMPROVEMENT PROJECTS** can be funded through existing capital or a bond referendum. Contact RENU Energy Solutions for your energy improvement upgrade project.

**PROJECTS FUNDED THROUGH A MUNICIPAL LEASE.** If an EPC is not appropriate and there is no capital available to fund the project we can arrange a municipal lease to provide funding for the project.

## TYPE OF WORK

- Lighting/Lighting Controls
- Building Controls
- Water
- HVAC
- Building Envelope
- Solar



## WHY RENU?

RENU specializes in all aspects of school construction. Our extensive experience working in these facilities makes us a valuable partner. Unlike other ESCOs, RENU actively works in school districts on a regular basis, providing quality service and remains on site to assist clients even after the job is complete.

## RENU HAS

worked in **155** total districts  
completed **2,500** projects in school districts  
**\$500,000,000** worth of projects built to date



# WHAT IS **EPC**?

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## BENEFITS OF **EPC**

- Reduced facility costs
- Sustainable solutions typically included
- New equipment
- Low interest rate environment
- Turnkey approach (design/build/maintain)
- State support/review of the solution
- Local board decision
- No upfront cost
- Transparency
- Focus on long-term cost not first-cost
- Improved data for future decision making
- Captures utility rebates and incentives

## WAYS TO USE **EPC**

- Replace aging equipment with new technology
- Improve facility energy efficiency and reduce energy cost
- Increase building air quality and safety
- Replace deferred equipment
- Budget neutral if desired
- Mix of short and long payback items
- Multiple campus opportunity
- Create elasticity in the capital budget without any increased funding
- Can be mixed with other funding sources for extensive modernization



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I have worked with the team at RENU for over 10 years, and the Port Washington UFSD has had a great relationship with RENU. Recently RENU Energy Solutions demonstrated why RENU is such a valuable partner to the District; they took the time to evaluate our facilities and develop a personalized plan to help us make much needed capital improvements, while also identifying areas for the District to save energy and reduce costs.

Brian Graham  
Director of Facilities and Operations

# BRIDGE THE GAP BETWEEN **BUILDING NEEDS AND FUNDING SOURCES**

## OUR TEAM



**MICHAEL VANDENBURG**  
PRINCIPAL



**SCOTT COLLETTI**  
PRINCIPAL



**DAN COFFEY**  
VICE PRESIDENT OF  
OPERATIONS



**ROBERT RAGOZINE**  
VP OF ENERGY  
SOLUTIONS



**TIM PEYCKE**  
VICE PRESIDENT OF  
CLIENT RELATIONS



**RALPH CERULLO**  
VICE PRESIDENT OF  
SALES & BUSINESS  
DEVELOPMENT



**MATT SQUILLACIOTTI**  
DIRECTOR OF GENERAL  
CONSTRUCTION &  
ESTIMATING



[renuny.com](http://renuny.com) | 631.782.1020  
20 35<sup>th</sup> Street, Copiague NY 11726

# RENU

## ENERGY SOLUTIONS

A DIVISION OF RENU CONTRACTING RESTORATION